

For RSVP Events



On the RSVP form, simply ask guests to opt-in if they require a meat dish:

Our chef has created a delicious plant-based menu inspired by the flavors and cuisines from [region]. All attendees will be served the plant-based menu by default. If you prefer something different, please indicate your dietary preferences below.

I would like to stick with the plant-based meal.

I would like to switch to a meal with meat instead.



Tip: Make this question mandatory!

Plated or Boxed Meals

Offer **two plant-based options** and one meat option.

Order a **majority of plant-based meals** and place them in the **most prominent location**, with meat options behind or at the end.

Make all of the side dishes plant-based.

Buffets & "Build Your Own" Stations

Make Your Base Plant-Based:

Design your buffet line with vibrant, proteinpacked **plant-based entrees positioned first.**

Offer meat and cheese as **optional add-ons** at the **end of the line.**

All Catered Menus

Apply Climate-Friendly Ratios:



Ensure that for every meat-based dish on the menu, you offer **at least two plantbased dishes.**

Use Tasty Titles:



Drive interest with **mouthwatering names** that keep the focus on **flavor, familiarity,** and **origin**—not on dietary labels. *Ex: Instead of "Vegan Tacos," call them "Adobo Mushroom Street Tacos (v)"*









When building your menu, make sure that:

- The majority of entrees offered are plant-based.
- All plant-based entrees contain a source of protein.
- Side dishes are plant-based, with cheese offered as an add-on.
- Dish names **do not** contain the words **vegetarian**, vegan, or meatless.
- A small (v) or leaf symbol is placed at the end of the dish name for allergen information.
- Plant-based dishes have **exciting names** focused on flavors, textures, and ingredients.
- Plant-based dishes feature popular flavors and **ingredients.** Bonus points for drawing inspiration from international cuisines that are naturally plant-forward!
- Plant-based options are placed first in buffet lines and on menus.





Playbook in Action

OLD MENU

(Plated, Boxed, or Buffet)

Chipotle Chicken Breasts

Beef Taquitos

Vegan Tacos (v)

Side: Black Bean and Corn Salad with Cotiia Cheese (vg)

NEW MENU

(Plated, Boxed, or Buffet)

Adobo Mushroom Street Tacos (v)

Crispy Potato Soyrizo Taquitos (v)

Chipotle Chicken and **Black Bean Fajitas**

Side: **Black Bean and Corn** Salad with Cotija cheese on the side





OLD MENU

(Plated, Boxed, or Buffet)

Chicken Gyros

Lamb Gyros

Falafel Wrap with Tzatziki (vg)

Sides: Dolma, Hummus, Tabbouleh

NEW MENU

("Build Your Own"-Style Buffet)

Falafel (v)

Mujadara Lentils and Rice (v)

Shredded Chicken

Sides: Dolma, Hummus, Tabbouleh, Pita, Tzatziki (vg)





